

## Lease Statistics (March 2008)

The lease transaction volume in March 2008 is 890.4 billion yen, decreased by 9.9%, compared with the same period of the last year. The lease transaction volume has been decreasing in a row of 10 months since last June.

With respect to the type of equipment, Construction Equipment (15.6% up) has showed double-digit increase. Medical Equipment (7.8% up) has turned to positive growth. On the other hand, Information and Communication Equipment (5.9% down) has been on the decrease in a row of 10 months. Office Equipment (13.1% down) has showed negative growth in a row of 2 months. Factory Equipment (19.4% down) has been decreasing in a row of 11 months. Transport Equipment (10.3% down) has been on the decrease in a row of 8 months. Industrial Equipment (11.5 % down) has also turned to negative growth.

### 《Reference》Lease Statistics(The prompt report in fiscal year 2007)

The lease transaction volume (the figure of the prompt report in fiscal year 2007※) is 7,174.6 billion yen, decreased by 8.9%, compared with the same period of the last year. With respect to the type of equipment, Construction Equipment (2.0% up) has showed positive growth in a row of 2 years. On the other hand, Information and Communication Equipment (11.5% down) has decreased since FY2005. Medical Equipment (13.1% down), and Commercial and Service Equipment (16.1% down) have respectively showed negative growth in a row of 2 years. Office Equipment (3.1% down), Industrial Equipment (7.6% down), Factory Equipment (10.7% down), and Transport Equipment (6.6% down) have respectively turned to negative growth.

※The figure of the prompt report in fiscal year 2007 is total volume of monthly statistics from April 2007 to March 2008. “Compared with the same period of the last year” means a comparison between the total volume from April 2006 to March 2007 (7,875.7 billion yen) and the volume from April 2007 to March 2008. The confirmed figure in fiscal year 2007 will be published in the end of May (by the chairman of Japan Leasing Association)

### Changes in Leasing Transaction Volume (Monthly)

| Year, Month      | Leasing Cases | Yearly Change (%) | Leasing Volume<br>(in million yen) | Yearly Change (%) |
|------------------|---------------|-------------------|------------------------------------|-------------------|
| 2007, 3          | 253,372       | 91.9              | 987,971.3                          | 103.3             |
| 4                | 238,279       | 98.7              | 654,624.4                          | 96.1              |
| 5                | 209,386       | 106.0             | 550,448.8                          | 105.0             |
| 6                | 216,951       | 100.5             | 609,448.7                          | 97.2              |
| 7                | 216,304       | 101.8             | 564,090.5                          | 90.2              |
| 8                | 193,053       | 95.3              | 522,168.4                          | 88.9              |
| 9                | 222,482       | 97.8              | 711,075.1                          | 87.9              |
| 10               | 207,012       | 96.7              | 606,091.4                          | 93.2              |
| 11               | 189,785       | 91.9              | 512,156.2                          | 88.5              |
| 12               | 203,871       | 93.0              | 587,514.3                          | 85.6              |
| 2008, 1          | 164,663       | 103.2             | 476,945.5                          | 84.5              |
| 2                | 174,704       | 94.6              | 489,611.8                          | 88.5              |
| 3                | 252,206       | 99.5              | 890,391.8                          | 90.1              |
| 2007,4 – 2008, 3 | 2,488,696     | 98.2              | 7,174,566.9                        | 91.1              |

★Corporations researched: 248 (as of March 2008)

## Leasing Volume by Type of Equipment (Mar. 2008)

|       |   | Leasing cases | Component Ratio (%) | Year-on-year Change (%) | Leasing Volume (in million yen) | Component Ratio (%) | Year-on-year Change (%) |
|-------|---|---------------|---------------------|-------------------------|---------------------------------|---------------------|-------------------------|
| 1     | Information and Communication Equipment | 101,312       | 40.2                | 98.5                    | 301,286.6                       | 33.8                | 94.1                    |
|       | Computer Hardware                       | ( 56,095 )    | ( 22.2 )            | ( 99.3 )                | ( 159,709.4 )                   | ( 17.9 )            | ( 91.1 )                |
|       | Computer Software                       | ( 16,220 )    | ( 6.4 )             | ( 99.3 )                | ( 87,385.4 )                    | ( 9.8 )             | ( 99.8 )                |
|       | Telecommunication Equipment             | ( 28,997 )    | ( 11.5 )            | ( 96.4 )                | ( 54,191.8 )                    | ( 6.1 )             | ( 94.3 )                |
| 2     | Office Equipment                        | 45,624        | 18.1                | 93.0                    | 68,725.5                        | 7.7                 | 86.9                    |
| 3     | Industrial Equipment                    | 9,962         | 3.9                 | 131.9                   | 167,295.0                       | 18.8                | 88.5                    |
| 4     | Factory Equipment                       | 1,160         | 0.5                 | 80.7                    | 26,007.9                        | 2.9                 | 80.6                    |
| 5     | Construction Equipment                  | 2,347         | 0.9                 | 136.3                   | 20,692.7                        | 2.3                 | 115.6                   |
| 6     | Transport Equipment                     | 39,831        | 15.8                | 104.6                   | 89,905.2                        | 10.1                | 89.7                    |
|       | Automobile                              | ( 36,516 )    | ( 14.5 )            | ( 101.6 )               | ( 72,566.2 )                    | ( 8.1 )             | ( 82.3 )                |
|       | Vessel                                  | ( 8 )         | ( 0.0 )             | ( 160.0 )               | ( 165.3 )                       | ( 0.0 )             | ( 612.2 )               |
| 7     | Medical Equipment                       | 7,681         | 3.0                 | 101.2                   | 41,920.4                        | 4.7                 | 107.8                   |
| 8     | Commercial and Service Equipment        | 31,539        | 12.5                | 94.9                    | 92,043.4                        | 10.3                | 75.0                    |
|       | Commercial Equipment                    | ( 19,830 )    | ( 7.9 )             | ( 103.5 )               | ( 49,668.5 )                    | ( 5.6 )             | ( 85.2 )                |
| 9     | Others                                  | 12,750        | 5.1                 | 108.3                   | 82,515.1                        | 9.3                 | 94.3                    |
|       | Physical and Chemical Equipment         | ( 2,426 )     | ( 1.0 )             | ( 102.5 )               | ( 13,338.2 )                    | ( 1.5 )             | ( 121.6 )               |
| Total |   | 252,206       | 100.0               | 99.5                    | 890,391.8                       | 100.0               | 90.1                    |

【Corporations researched: 248】

# Leasing Volume by Type of Equipment

(Apr. 2007 - Mar. 2008)

|       |   | Leasing cases | Component Ratio (%) | Yearly Change (%) | Leasing Volume (in million yen) | Component Ratio (%) | Yearly Change (%) |
|-------|---|---------------|---------------------|-------------------|---------------------------------|---------------------|-------------------|
| 1     | Information and Communication Equipment | 1,045,484     | 42.0                | 97.8              | 2,284,022.5                     | 31.8                | 88.5              |
|       | Computer Hardware                       | ( 586,327 )   | ( 23.6 )            | ( 101.9 )         | ( 1,224,199.5 )                 | ( 17.1 )            | ( 86.2 )          |
|       | Computer Software                       | ( 166,829 )   | ( 6.7 )             | ( 105.5 )         | ( 590,273.0 )                   | ( 8.2 )             | ( 93.7 )          |
|       | Telecommunication Equipment             | ( 292,328 )   | ( 11.7 )            | ( 87.1 )          | ( 469,550.0 )                   | ( 6.5 )             | ( 88.4 )          |
| 2     | Office Equipment                        | 461,449       | 18.5                | 97.0              | 667,294.0                       | 9.3                 | 96.9              |
| 3     | Industrial Equipment                    | 90,094        | 3.6                 | 108.8             | 1,011,011.0                     | 14.1                | 92.4              |
| 4     | Factory Equipment                       | 12,488        | 0.5                 | 86.8              | 252,801.8                       | 3.5                 | 89.3              |
| 5     | Construction Equipment                  | 20,232        | 0.8                 | 113.1             | 189,666.9                       | 2.6                 | 102.0             |
| 6     | Transport Equipment                     | 288,684       | 11.6                | 100.4             | 766,373.2                       | 10.7                | 93.4              |
|       | Automobile                              | ( 253,596 )   | ( 10.2 )            | ( 95.3 )          | ( 611,432.6 )                   | ( 8.5 )             | ( 85.6 )          |
|       | Vessel                                  | ( 55 )        | ( 0.0 )             | ( 77.5 )          | ( 2,115.1 )                     | ( 0.0 )             | ( 81.4 )          |
| 7     | Medical Equipment                       | 81,078        | 3.3                 | 95.7              | 343,610.0                       | 4.8                 | 86.9              |
| 8     | Commercial and Service Equipment        | 353,929       | 14.2                | 100.6             | 1,013,377.8                     | 14.1                | 83.9              |
|       | Commercial Equipment                    | ( 237,515 )   | ( 9.5 )             | ( 98.7 )          | ( 563,484.4 )                   | ( 7.9 )             | ( 89.7 )          |
| 9     | Others                                  | 135,258       | 5.4                 | 89.3              | 646,409.7                       | 9.0                 | 104.5             |
|       | Physical and Chemical Equipment         | ( 23,375 )    | ( 0.9 )             | ( 95.2 )          | ( 90,445.7 )                    | ( 1.3 )             | ( 100.7 )         |
| Total |   | 2,488,696     | 100.0               | 98.2              | 7,174,566.9                     | 100.0               | 91.1              |

