

October 29, 2012

### **Lease Statistics (The First Half of FY2012)**

The lease transaction volume in the first half of FY2012 (from April 2012 to September 2012) is 2,361.6 billion yen, increased by 10.0% compared with the same period of the previous year.

With respect to the type of equipment on a half year basis, Construction Equipment (30.7% up) and Transport Equipment (28.7% up) have significantly increased. Furthermore, Information and Communication Equipment (6.2% up), Office Equipment (6.5% up), Industrial Equipment (5.4% up), Factory Equipment (6.8% up) and Medical Equipment (7.3% up) have respectively continued to show positive growth. In addition, Commercial and Service Equipment (7.1% up) has turned to positive growth, which is for the first time since the first half of FY2006.

The lease transaction volume in September 2012 is 514.0 billion yen, increased by 16.4%, compared with the same period of the previous year. With respect to the type of equipment, Industrial Equipment (96.4% up), Construction Equipment (12.4% up), and Transport Equipment (12.6% up) have continued to show a double-digit increase. Moreover, Office Equipment (3.7% up), and Factory Equipment (7.1% up) have continuously showed positive growth again. In addition, Information and Communication Equipment (3.7% up), and Medical Equipment (10.6% up) have turned to positive growth. On the other hands, Commercial and Service Equipment (2.1% down) has turned to negative growth again.

### **Changes in Leasing Transaction Volume (Monthly)**

Year, Month	Leasing Cases	Yearly Change (%)	Leasing Volume (in million yen)	Yearly Change (%)
2011, 9	165,196	98.3	441,457.4	89.2
10	138,631	96.9	375,986.6	99.8
11	135,350	101.0	380,712.6	122.5
12	146,515	100.4	395,803.7	98.9
2012, 1	125,674	107.8	330,834.1	98.6
2	136,576	109.4	354,302.6	111.0
3	188,287	114.4	604,627.7	107.2
4	193,678	117.0	424,890.9	100.6
5	151,576	110.5	336,160.5	114.6
6	159,875	105.4	398,954.2	114.9
7	179,800	111.0	343,595.6	107.6
8	147,932	105.7	344,095.0	106.7
9	167,022	101.1	513,952.5	116.4
2012,4 – 2012, 9	999,883	108.5	2,361,648.7	110.0

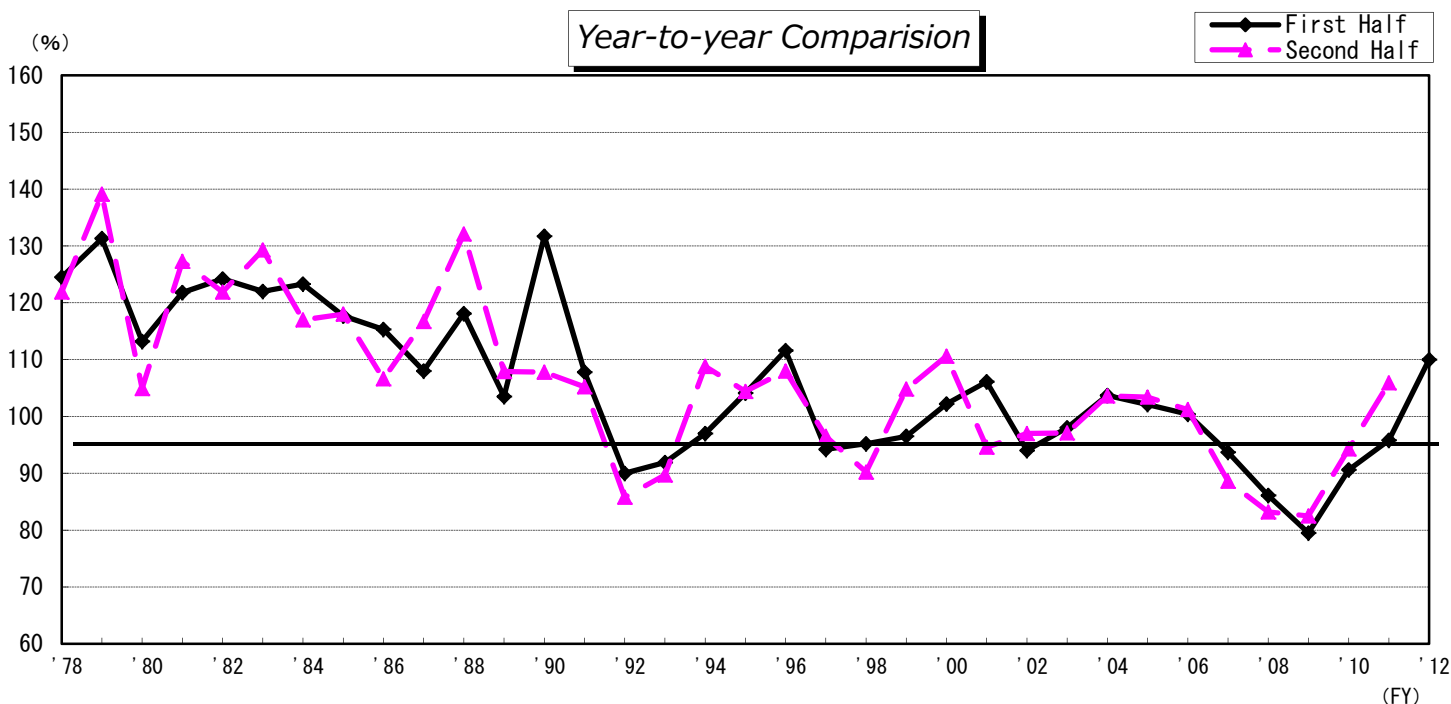
★Corporations researched: 225 (as of September 2012)

# Change in Total of Lease Transaction Volume (Separated by Half)

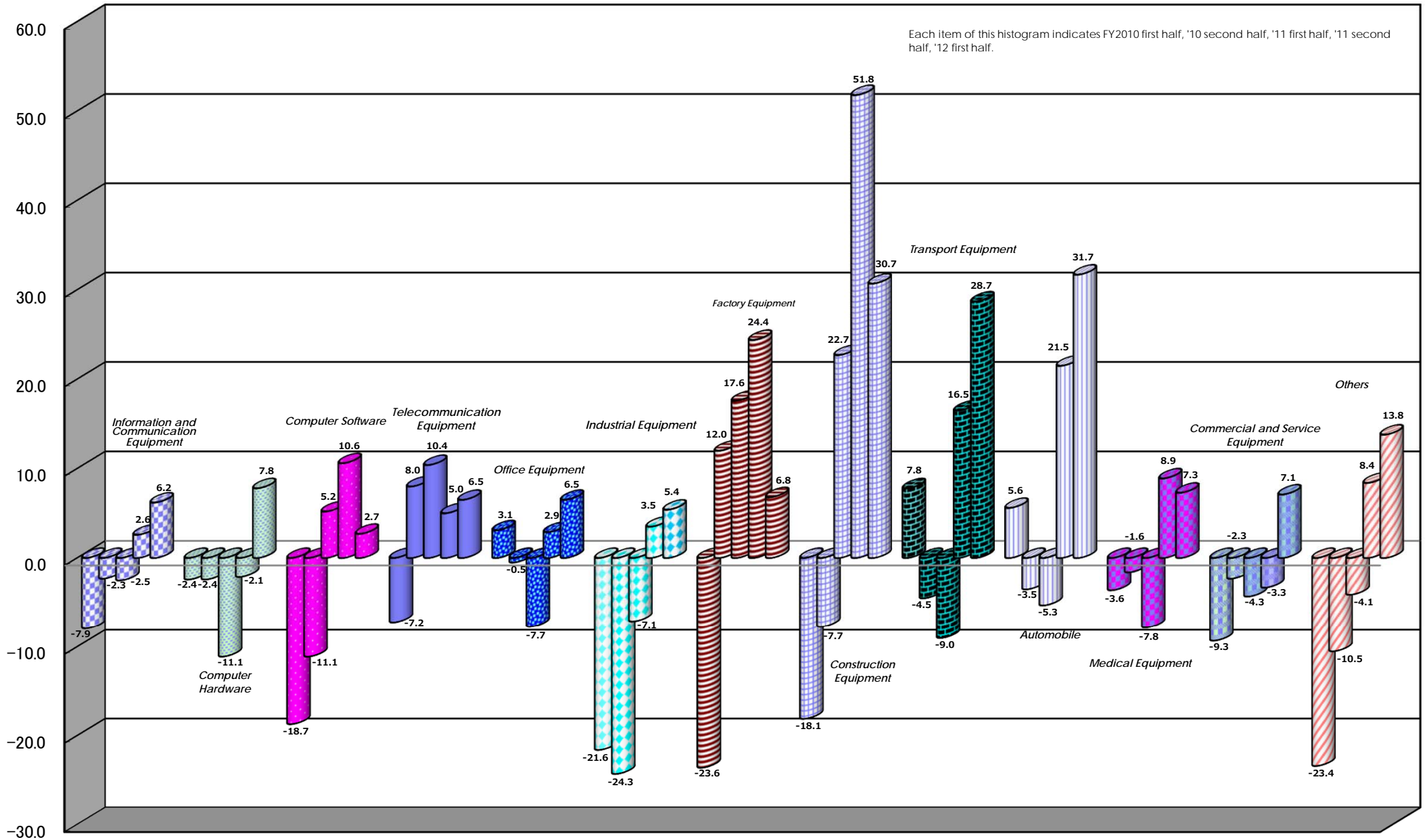
(in 100 million yen %)

Fiscal Year	First Half (April-September)			Second Half (October-March)		
	Leasing Volume	Yearly Change	Half-yearly Change	Leasing Volume	Yearly Change	Half-yearly Change
1972	1,489	—	—	2,079	—	139.6
1973	2,649	177.9	127.4	2,608	125.4	98.4
1974	2,713	102.4	104.0	2,670	102.4	98.4
1975	2,844	104.8	106.5	2,831	106.0	99.5
1976	(regular member) 3,131	110.1	110.6	3,612	127.6	115.4
	(total) 3,629	—	—	4,280	—	117.9
1977	4,200	115.7	98.1	4,415	103.1	105.1
1978	5,227	124.5	118.4	5,381	121.9	102.9
1979	6,863	131.3	127.5	7,484	139.1	109.0
1980	7,766	113.2	103.8	7,850	104.9	101.1
1981	9,458	121.8	120.5	9,996	127.3	105.7
1982	11,751	124.2	117.6	12,181	121.9	103.7
1983	14,333	122.0	117.7	15,755	129.3	109.9
1984	17,666	123.3	112.1	18,428	117.0	104.3
1985	20,800	117.7	112.9	21,736	118.0	104.5
1986	23,992	115.3	110.4	23,172	106.6	96.6
1987	25,901	108.0	111.8	27,033	116.7	104.4
1988	30,595	118.1	113.2	35,723	132.1	116.8
1989	31,659	103.5	88.6	38,553	107.9	121.8
1990	41,700	131.7	108.2	41,579	107.8	99.7
1991	44,960	107.8	108.1	43,745	105.2	97.3
1992	40,474	90.0	92.5	37,532	85.8	92.7
1993	37,185	91.9	99.1	33,684	89.7	90.6
1994	36,082	97.0	107.1	36,643	108.8	101.6
1995	37,554	104.1	102.5	38,249	104.4	101.9
1996	41,907	111.6	109.6	41,290	108.0	98.5
1997	39,474	94.2	95.6	39,860	96.5	101.0
1998	37,595	95.2	94.3	35,944	90.2	95.6
1999	36,298	96.5	101.0	37,661	104.8	103.8
2000	37,081	102.2	98.5	41,644	110.6	112.3
2001	39,356	106.1	94.5	39,405	94.6	100.1
2002	36,996	94.0	93.9	38,224	97.0	103.3
2003	36,252	98.0	94.8	37,112	97.1	102.4
2004	37,576	103.7	101.3	38,432	103.6	102.3
2005	38,380	102.1	99.9	39,752	103.4	103.6
2006	38,541	100.4	97.0	40,215	101.2	104.3
2007	36,119	93.7	89.8	35,627	88.6	98.6
2008	31,091	86.1	87.3	29,654	83.2	95.4
2009	24,712	79.5	83.3	24,461	82.5	99.0
2010	22,398	90.6	91.6	23,064	94.3	103.0
2011	21,463	95.8	93.1	24,423	105.9	113.8
2012	23,616	110.0	96.7			

Note: Leasing volume before FY 1976 does not include that of associated members.



# Lease Transaction Volume by Type of Equipment - Year-to-year Comparision (Half Year Basis)



## Leasing Volume by Type of Equipment (Sep. 2012)

		Leasing cases	Component Ratio (%)	Year-on-year Change (%)	Leasing Volume (in million yen)	Component Ratio (%)	Year-on-year Change (%)
1	Information and Communication Equipment	71,696	42.9	97.0	174,423.9	33.9	103.7
	Computer Hardware	( 42,465 )	( 25.4 )	( 104.0 )	( 82,491.6 )	( 16.1 )	( 100.6 )
	Computer Software	( 9,704 )	( 5.8 )	( 86.6 )	( 40,839.9 )	( 7.9 )	( 102.5 )
	Telecommunication Equipment	( 19,527 )	( 11.7 )	( 89.3 )	( 51,092.4 )	( 9.9 )	( 110.1 )
2	Office Equipment	30,991	18.6	104.2	41,710.7	8.1	103.7
3	Industrial Equipment	6,115	3.7	148.6	80,277.1	15.6	196.4
4	Factory Equipment	579	0.3	100.5	10,958.9	2.1	107.1
5	Construction Equipment	1,557	0.9	110.2	14,663.1	2.9	112.4
6	Transport Equipment	17,845	10.7	100.6	59,225.0	11.5	112.6
	Automobile	( 16,322 )	( 9.8 )	( 101.1 )	( 51,958.9 )	( 10.1 )	( 112.4 )
	Vessel	( 25 )	( 0.0 )	( 227.3 )	( 986.8 )	( 0.2 )	( 310.7 )
7	Medical Equipment	6,222	3.7	116.6	29,531.6	5.7	110.6
8	Commercial and Service Equipment	21,266	12.7	106.8	56,796.8	11.1	97.9
	Commercial Equipment	( 16,008 )	( 9.6 )	( 119.7 )	( 34,461.1 )	( 6.7 )	( 98.8 )
9	Others	10,751	6.4	86.3	46,365.4	9.0	147.3
	Physical and Chemical Equipment	( 2,017 )	( 1.2 )	( 140.8 )	( 5,108.5 )	( 1.0 )	( 83.0 )
Total		167,022	100.0	101.1	513,952.5	100.0	116.4

【Corporations researched: 225】

# Leasing Volume by Type of Equipment

(Apr. 2012 - Sep. 2012)

		Leasing cases	Component Ratio (%)	Yearly Change (%)	Leasing Volume (in million yen)	Component Ratio (%)	Yearly Change (%)
1	Information and Communication Equipment	417,618	41.8	106.9	774,157.8	32.8	106.2
	Computer Hardware	( 241,757 )	( 24.2 )	( 109.7 )	( 387,853.0 )	( 16.4 )	( 107.8 )
	Computer Software	( 64,997 )	( 6.5 )	( 101.7 )	( 193,210.5 )	( 8.2 )	( 102.7 )
	Telecommunication Equipment	( 110,864 )	( 11.1 )	( 104.2 )	( 193,094.3 )	( 8.2 )	( 106.5 )
2	Office Equipment	177,385	17.7	102.2	222,869.2	9.4	106.5
3	Industrial Equipment	67,524	6.8	325.4	256,232.1	10.8	105.4
4	Factory Equipment	3,246	0.3	108.3	54,336.7	2.3	106.8
5	Construction Equipment	7,290	0.7	131.5	65,093.3	2.8	130.7
6	Transport Equipment	97,662	9.8	118.1	302,991.9	12.8	128.7
	Automobile	( 88,146 )	( 8.8 )	( 117.7 )	( 260,393.9 )	( 11.0 )	( 131.7 )
	Vessel	( 71 )	( 0.0 )	( 191.9 )	( 1,844.5 )	( 0.1 )	( 205.0 )
7	Medical Equipment	32,052	3.2	112.8	137,497.9	5.8	107.3
8	Commercial and Service Equipment	135,852	13.6	106.3	334,734.2	14.2	107.1
	Commercial Equipment	( 97,950 )	( 9.8 )	( 111.4 )	( 206,503.1 )	( 8.7 )	( 104.4 )
9	Others	61,254	6.1	68.8	213,735.6	9.1	113.8
	Physical and Chemical Equipment	( 8,473 )	( 0.8 )	( 109.3 )	( 29,669.3 )	( 1.3 )	( 110.6 )
Total		999,883	100.0	108.5	2,361,648.7	100.0	110.0

