

## Survey on the Number of Leased Automobiles [at the end of Mar. 2013 and Sep. 2013]

### 【Regular members】

|            | Finance Lease (F/L) |         | Maintenance Lease (M/L) |           | Total of F/L & M/L |           | Component ratio |        | Half-yearly change  |                     | Yearly change       |                     |
|------------|---------------------|---------|-------------------------|-----------|--------------------|-----------|-----------------|--------|---------------------|---------------------|---------------------|---------------------|
|            | Mar.                | Sep.    | Mar.                    | Sep.      | Mar.               | Sep.      | Mar.            | Sep.   | Mar. 2013/Sep. 2012 | Sep. 2013/Mar. 2013 | Mar. 2013/Mar. 2012 | Sep. 2013/Sep. 2012 |
| Automobile | 215,077             | 226,059 | 424,596                 | 441,177   | 639,673            | 667,236   | 40.2%           | 40.7%  | 109.0%              | 104.3%              | 113.0%              | 113.7%              |
| Bus        | 9,919               | 10,370  | 4,458                   | 4,575     | 14,377             | 14,945    | 0.9%            | 0.9%   | 105.5%              | 104.0%              | 106.8%              | 109.7%              |
| Truck      | 240,333             | 251,752 | 554,097                 | 559,405   | 794,430            | 811,157   | 49.9%           | 49.5%  | 106.9%              | 102.1%              | 107.7%              | 109.2%              |
| Others     | 87,700              | 88,950  | 56,872                  | 57,227    | 144,572            | 146,177   | 9.1%            | 8.9%   | 101.0%              | 101.1%              | 101.9%              | 102.2%              |
| Total      | 553,029             | 577,131 | 1,040,023               | 1,062,384 | 1,593,052          | 1,639,515 | 100.0%          | 100.0% | 107.2%              | 102.9%              | 109.2%              | 110.3%              |

### 【Associated members】

|            | Finance Lease (F/L) |         | Maintenance Lease (M/L) |         | Total of F/L & M/L |         | Component ratio |        | Half-yearly change  |                     | Yearly change       |                     |
|------------|---------------------|---------|-------------------------|---------|--------------------|---------|-----------------|--------|---------------------|---------------------|---------------------|---------------------|
|            | Mar.                | Sep.    | Mar.                    | Sep.    | Mar.               | Sep.    | Mar.            | Sep.   | Mar. 2013/Sep. 2012 | Sep. 2013/Mar. 2013 | Mar. 2013/Mar. 2012 | Sep. 2013/Sep. 2012 |
| Automobile | 91,047              | 93,436  | 157,868                 | 159,756 | 248,915            | 253,192 | 40.4%           | 40.6%  | 97.3%               | 101.7%              | 98.9%               | 98.9%               |
| Bus        | 3,858               | 3,920   | 1,682                   | 1,650   | 5,540              | 5,570   | 0.9%            | 0.9%   | 98.3%               | 100.5%              | 95.8%               | 98.9%               |
| Truck      | 107,448             | 108,033 | 202,208                 | 204,455 | 309,656            | 312,488 | 50.2%           | 50.1%  | 95.0%               | 100.9%              | 94.0%               | 95.9%               |
| Others     | 32,166              | 32,218  | 20,035                  | 20,656  | 52,201             | 52,874  | 8.5%            | 8.5%   | 104.8%              | 101.3%              | 105.2%              | 106.1%              |
| Total      | 234,519             | 237,607 | 381,793                 | 386,517 | 616,312            | 624,124 | 100.0%          | 100.0% | 96.7%               | 101.3%              | 96.8%               | 97.9%               |

### 【Regular & associated members】

|            | Finance Lease (F/L) |         | Maintenance Lease (M/L) |           | Total of F/L & M/L |           | Component ratio |        | Half-yearly change  |                     | Yearly change       |                     |
|------------|---------------------|---------|-------------------------|-----------|--------------------|-----------|-----------------|--------|---------------------|---------------------|---------------------|---------------------|
|            | Mar.                | Sep.    | Mar.                    | Sep.      | Mar.               | Sep.      | Mar.            | Sep.   | Mar. 2013/Sep. 2012 | Sep. 2013/Mar. 2013 | Mar. 2013/Mar. 2012 | Sep. 2013/Sep. 2012 |
| Automobile | 306,124             | 319,495 | 582,464                 | 600,933   | 888,588            | 920,428   | 40.2%           | 40.7%  | 105.5%              | 103.6%              | 108.7%              | 109.2%              |
| Bus        | 13,777              | 14,290  | 6,140                   | 6,225     | 19,917             | 20,515    | 0.9%            | 0.9%   | 103.4%              | 103.0%              | 103.5%              | 106.5%              |
| Truck      | 347,781             | 359,785 | 756,305                 | 763,860   | 1,104,086          | 1,123,645 | 50.0%           | 49.6%  | 103.3%              | 101.8%              | 103.5%              | 105.1%              |
| Others     | 119,866             | 121,168 | 76,907                  | 77,883    | 196,773            | 199,051   | 8.9%            | 8.8%   | 102.0%              | 101.2%              | 102.7%              | 103.2%              |
| Total      | 787,548             | 814,738 | 1,421,816               | 1,448,901 | 2,209,364          | 2,263,639 | 100.0%          | 100.0% | 104.0%              | 102.5%              | 105.4%              | 106.6%              |

|  |         |                    |            |                      |       |                    |
|--|---------|--------------------|------------|----------------------|-------|--------------------|
| Corporations reserched<br>(those in the last year) | Regular | 91<br>(91)         | Associated | 135/158<br>(141/160) | Total | 226<br>(232)       |
| corporations adjusted<br>(The previou yr)          |         | 110.3%<br>(102.9%) |            | 100.1%<br>(99.6%)    |       | 107.3%<br>(101.9%) |
|  |         |                    |            |                      |       |                    |

### Reference

|                   |                         |         |           |            |         |       |           |
|-------------------|-------------------------|---------|-----------|------------|---------|-------|-----------|
| The previous data | At the end of Mar. 2012 | Regular | 1,459,241 | Associated | 636,418 | Total | 2,095,659 |
|                   | At the end of Sep. 2012 | Regular | 1,486,489 | Associated | 637,215 | Total | 2,123,704 |